



HELLENIC REPUBLIC

**National and Kapodistrian  
University of Athens**

— EST. 1837 —

# FINANCIAL ACCOUNTING

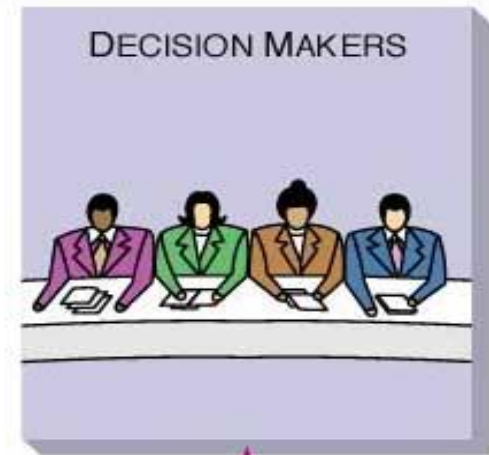
# A Business Accounting System

- Accounting system records all activities regarding cash inflows, revenues, cash outflows and expenses that are related to the operation of a business organization.
- Furthermore, it provides financial information to evaluate the effectiveness of current and past operations, the financial condition at a specific point of time
- It also maintains data showing the status of resources, creditors and ownership equities of the business entity.

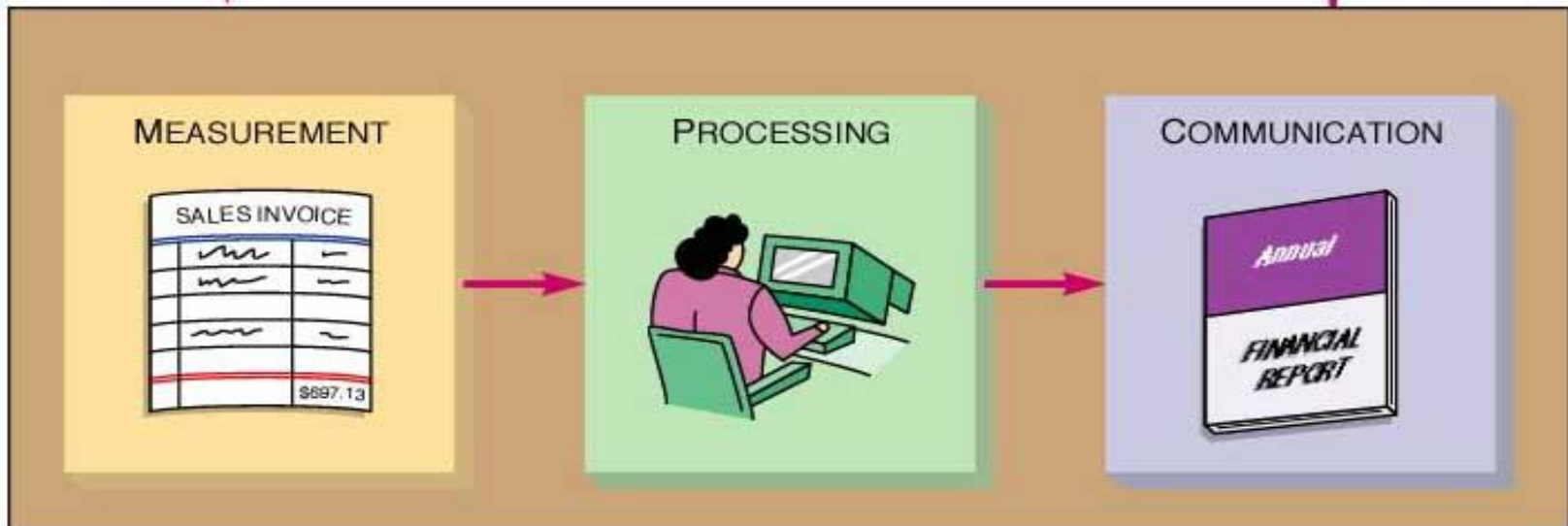
# Accounting as an Information System



Data



Information



# Financial and Management Accounting

- Accounting's role of assisting decision makers by measuring, processing, and communicating information is usually divided into two categories:
  1. Management accounting.
  2. Financial accounting.
- The two may be distinguished by the principal users of their information.

# Management Accounting



- Is oriented toward the needs of internal decision makers.
- Provides managers and employees with information regarding how they have done in the past and what they can expect in the future.

# Financial Accounting



- Is oriented toward the needs of external decision makers.
- Provides information in the form of financial statements to evaluate how well the business has achieved its goals.
- Financial statements report directly on the goals of profitability and liquidity.
- Financial statements are used extensively both inside and outside a business to evaluate the business's success.

# CASH versus ACCRUAL ACCOUNTING

- The difference between the two methods is how and when sales revenue & expenses are recognized.
- Small businesses use the cash basis; no requirement to prepare & report their financial position to external users.
- Medium & large business org/tions use the accrual basis of accounting.

# ACCOUNTING PRINCIPLES

## 1. Business Entity Concept

- The assets, liabilities, ownership equity and other transactions of the business entity only are entered in the organization's accounting records and not the owner's personal.

## 2. Going Concern Concept

- Assumption that the business entity will remain in operation indefinitely.
- Especially for long-lived assets- since there is no intention to sell such assets (buildings, equipment).



# ACCOUNTING PRINCIPLES

## 3. Money Concept

- The primary national monetary unit is used for recording numerical values.

## 4. Cost Principle

- It requires the value of business transactions to be recorded at their actual or equivalent historical cost.
- Usually, no adjustments are required to be made for inflation, appreciation or depreciation of some business assets.

# ACCOUNTING PRINCIPLES

## 5. Periodicity/Time period concept

- Requires a business entity to complete an analysis to financial condition & profitability over a specific time period (weekly, monthly, quarterly, semiannually, annually).

## 6. Full Disclosure Principle

- Any future events that will have an economic impact on the financial position of the business should be disclosed acquisition, liquidation, lawsuits, etc.

# ACCOUNTING PRINCIPLES

## 7. Consistency principle

- Cash or accrual basis over different financial periods.
- Inventory control methods over different financial periods.
- Different depreciation methods.

## 8. Conservatism Concept

- Never overstate assets.
- Never understate liabilities.

E.g. conservatism increases Cost of Goods Sold, decreases Gross Margin, report lower Operating Income

# ACCOUNTING PRINCIPLES

## 9. Materiality Concept

- Base on accrual accounting we systematically depreciate assets over the duration of their lives.
- However, if the amount is small we can fully depreciate a fixed asset in the 1st year and not over its entire economic life.

## 10. Objectivity Concept

- Some form of documentation must exist to support a transaction before entered into the accounting system.

# ACCOUNTING PRINCIPLES

## 11. Matching Principle

- It reinforces the accrual basis of accounting.
- It mandates the recognition of all sales revenues earned or expenses incurred whether payment is received or made or not.

# The Users of Accounting Information

## DECISION MAKERS

```
graph TD; DM[DECISION MAKERS] --- M[MANAGEMENT]; DM --- DF[THOSE WITH DIRECT FINANCIAL INTEREST]; DM --- IF[THOSE WITH INDIRECT FINANCIAL INTEREST];
```

### MANAGEMENT

Finance  
Investment  
Operations and  
Production  
Marketing  
Human Resources  
Information Systems  
Accounting

### THOSE WITH DIRECT FINANCIAL INTEREST

Investors  
Creditors

### THOSE WITH INDIRECT FINANCIAL INTEREST

Tax Authorities  
Regulators  
Labor Unions  
Customers  
Economic Planners

# Basic Financial Reports/Statements

## 1. Balance Sheet

It reveals the financial condition of a business on a specific ending date of an operating period and it shows the status of its assets, liabilities, owners' equity.

- Assets: resources used by a business to create revenue, which in turn increase assets
- Liabilities: creditors' equity or claim against the assets of the business
- Owners' equity: entity/business financing

# Basic Financial Reports/Statements

## 2. Income Statement (Profit & Loss account)

- It reports the economic results of the business and it shows sales revenue and expenses. Furthermore it indicates operating results, operating effectiveness.



# Basic Financial Reports/Statements

- *Sales Revenue (R)*: Revenue produced from the sale of goods
- *Cost of Sales (CS)*: Cost of inventories/goods bought & sold
- *Expenses (E)*: Cost of assets consumed during operations to produce sales revenue
- *Breakeven (BE)*: Total Revenue=Total Expenses
- *Net Income (NI)*: Total revenue>Total expenses after taxes
- *Net Loss (NL)*: Total revenue<Total expenses after taxes

**Innovative Products, Inc.**  
**Income Statement**  
For Year Ending December 31, 2012

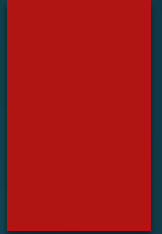
<b>Sales</b>			<b>\$50,00,000</b>
Cost of Goods Sold			
Materials	8,00,000		
Labor	11,00,000		
Overhead	6,00,000	25,00,000	
<b>Gross Margin</b>			<b>\$25,00,000</b>
<b>Operating Expenses</b>			
Selling Expenses	9,00,000		
Administrative Expenses	6,00,000		
Depreciation and Amortization	5,00,000	2000000	
<b>Operating Income</b>			<b>\$5,00,000</b>
<b>Other Income &amp; Expenses</b>			
Interest Revenue	50000		
Interest Expense	-1,00,000		
Extraordinary items	2,00,000	1,50,000	
<b>Income Before Tax</b>			<b>\$6,50,000</b>
Income Tax (at 35%)			\$2,27,500
<b>Net Income</b>			<b>\$4,22,500</b>

# Income Statement – Cost of Goods sold

$$\begin{aligned} \text{Cost of sales} &= \text{Beginning/opening inventory} \\ &+ \text{Purchases} \\ &- \text{Ending/closing inventory} \\ &- \text{Internally used items}^* \end{aligned}$$

- \* Internally used items are those items that have been used but not for sale, such as expired, lost, broken, spoiled, given for free, etc.
- The value of the closing inventory in one period becomes the opening inventory of the next period.

# The Balance Sheet



# Balance Sheet Vs P+L Acc

- **P+L Acc is prepared by each department**
- **B/S is normally prepared for an overall operation**

## Link Between B/S and P+L Acc

- **The account called “Retained Earnings”**

# Balance Sheet Vs P+L Acc

- The Profit & Loss Account (P&L) shows the operating results of a business over a period of time.
- The Balance Sheet gives a picture/snapshot of the financial position of a business at a particular point in time.

# The Balance Sheet

Format of B/S:

Can be presented in a horizontal account format or in a vertical account format.

- ▶ The Balance Sheet is based on the following equation:

$$\text{Assets} = \text{Liabilities} + \text{Equity}$$

## Asset characteristics:

- It is expected to provide future economic benefits to the firm.
- It is owned or controlled by the firm.

## Liability characteristics:

- A liability is an obligation of one entity to deliver money, goods or services to another.
- To settle the obligation the firm must give up assets.



# The Balance Sheet



- Assets are anything of value owned by a business, including resources and future economic rights (e.g. money or services owned to the business by customers or suppliers respectively)

# The Balance Sheet



The Asset accounts are usually divided into two sections:

- current assets; and
- fixed (or long-term) assets

Current assets are cash or items that can be converted into cash within a short period of time (usually within one year).

# The Balance Sheet



Current assets can include:

- cash on hand
- cash in bank
- marketable securities
- accounts receivable
- inventories (e.g. food, beverages)
- pre-paid expenses

# The Balance Sheet



Fixed assets (capital assets) are those assets of a more permanent nature, used for operating rather than trading purposes, and can include:

- land, building, furniture, and equipment
- accumulated depreciation
- china, glass, linen, uniforms, etc.

# The Balance Sheet



Liabilities are financial obligations to outside parties repayable at some future time (e.g. loans received from the bank).

The Liabilities accounts are also broken into two sections:

- current liabilities; and
- long term liabilities.

# The Balance Sheet



Current liabilities are debts that must be paid within one year, and can include:

- accounts payable (e.g. suppliers)
- accrued expenses (e.g. unpaid wages)
- income tax payable
- deposits and credit balances (e.g. deposits for reservations)
- current position of long-term mortgage (just the balance for the next year)

# The Balance Sheet



Long term liabilities are those debts due beyond one year, and can include:

- mortgage; and
- long-term loans.

# The Balance Sheet

- Capital (owner'/stockholders' equity) is the sum (of money) invested in the business by its owners, and represents the rights of the owners to the assets after the prior liabilities have been satisfied if the business closes. It is, therefore, the difference between total assets and total liability and represents the equity (or interest) of the owner(s) in the business.



# The Balance Sheet



It usually comprises of two items:

- capital stock; and
- retained earnings.

Capital stock usually used for incorporated (stockmarket traded) companies. It is calculated by multiplying the total number of shares by the share value.

# The Balance Sheet and the P&L Account

- Retained earnings are the accumulated profits of the business, less any losses, sustained by the business since it began, (less any dividends paid to stockholders). Retained earnings are not always represented by cash, because they might have been used for necessary purpose (e.g. expansion of the business)

# Importance of Balance Sheet

Provides information about:

- A business ability to pay its debts
- How much of the operation's profits have been retained for expansion?
- The breakdown of assets
- The business's debt (liabilities) relative to owner's equity. (if debt/equity high then it may indicate high financial risk)

# Balance Sheet Limitation



- The true value of some assets on the balance sheet may not be apparent. (e.g. value of land)
- Goodwill is normally recorded at the time business is transferred from seller to buyer. (start from scratch in a good location compared to others)
- B/S does not show investments in employees.

# Balance Sheet Limitation



- Many items recorded in B/S are matter of judgment or estimate. (depreciation methods, allowances for bad debts, etc.)
- Reflects the financial position of a business at only on moment in time. (e.g 31/12/2018)

**Paul's Guitar Shop, Inc.**  
**Balance Sheet**  
**December 31, 2015**

**Assets**

Current Assets

Cash		32,800
Accounts Receivable		300
Prepaid Rent		1,000
Inventory		39,800

Total Current Assets 73,900

Long-term Assets

Leasehold Improvements	100,000	
Accumulated Depreciation	(2,000)	98,000

Total Long-term Assets 98,000

**Total Assets:** 171,900

**Liabilities**

Current Liabilities

Accounts Payable		49,000
Accrued Expenses		450
Unearned Revenue		1,000

Total Current Liabilities 50,450

Long-term Liabilities 99,500

**Total Liabilities** 149,950

**Owner's Equity**

Owner's Equity

Retained Earnings		11,950
Common Stock		10,000

Total Owner's Equity 21,950

**Total Liabilities and Owner's Equity** 171,900



# Accounts and the Chart of Accounts

# Accounts

- Businesspeople need to be able to retrieve transaction data quickly and in usable form.
- A filing system consisting of accounts is used to sort out or classify all the transactions that occur in a business.
- Accounts are the basic storage unit for accounting data and are used to accumulate amounts from similar transactions.



- An accounting system has a separate account for each asset, liability, and each component of stockholders' equity, including revenues and expenses.
- A small organization may have only a few dozen accounts; a multinational corporation may require thousands of accounts.
- The group of company accounts is known as the *general ledger* or simply *ledger*.
- The general ledger may be manual or computer-based.

# The Chart of Accounts



- Accounts are numbered to make them easy to find.
- The list of all account numbers and names is known as the *chart of accounts*.
- Accounts are numbered for processing and reference purposes.

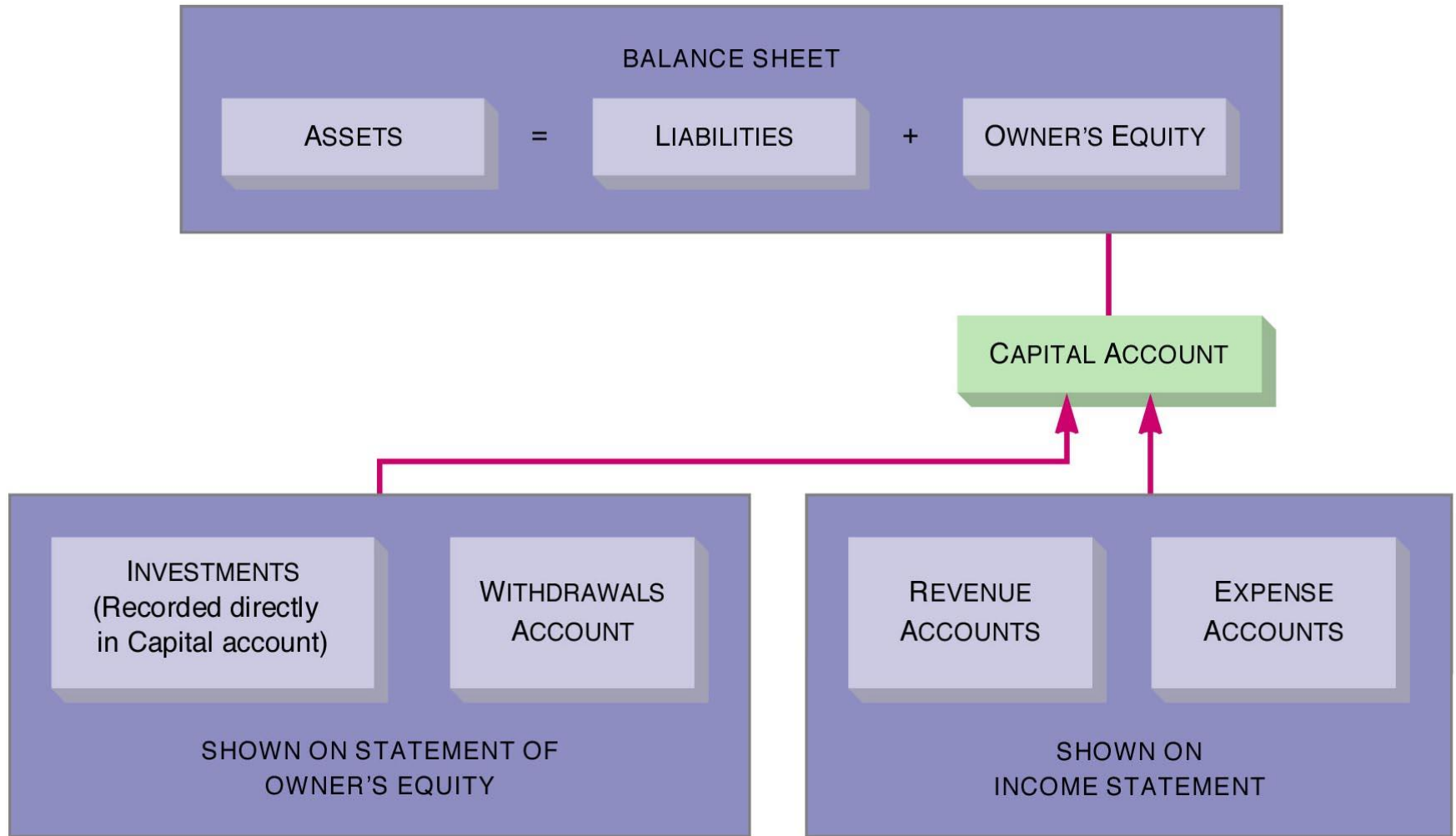
# Equity Accounts



- Revenue and expense accounts are separated from other owner's equity accounts.

- The law requires that capital investments and withdrawals be separated from revenues and expenses for income tax reporting, financial reporting, and other purposes.
- Management needs a detailed breakdown of revenues and expenses for budgeting and operating purposes.
- Accounting gives management information about whether it has achieved its primary goal of earning a net income.


# Relationships of Owner's Equity Accounts



# Account Titles



- The title should describe what is recorded in the account.
- If an account title is not recognizable, examine the context of the name.
  - Determine if it is an asset, liability, stockholders' equity, revenue, or expense.
  - Look for the kind of transaction that gave rise to the account.



# The Double-Entry System: The Basic Method of Accounting

# Features of the Double-Entry System



- Principle of duality.
- Each transaction must be recorded with at least one debit and one credit so that monetary value of debits and credits are equal.
- The whole system is always in balance.
- All accounting systems are based on the principle of duality.



# The T Account



**Title of Account**

---

**Debit**

**Credit**

**left side**

**right side**

# The T Account Illustrated

<b>Cash</b>			
(1)	50,000	(2)	35,000
(5)	1,500	(4)	200
(7)	1,000	(8)	1,000
		(9)	400
		(11)	600
	52,500		37,200
<b>Bal.</b>	<b>15,300</b>		

- *Footings*, the total of each side are computed.
- The difference between the debit side and the credit side is the account *balance*, either debit or credit.

# Analyzing and Processing Transactions

- Every transaction affects at least two accounts.
- Total debits must equal total credits.
- **Assets = Liabilities + Owner's Equity.**

<u>Assets</u>		=	<u>Liabilities</u>		+	<u>OE</u>	
Debit for increases (+)	Credit for decreases (-)		Debit for decreases (-)	Credit for increases (+)		Debit for decreases (-)	Credit for increases (+)

# Application of Debit/Credit Rules to OE

- **Assets = Liabilities + Capital, investments  
- Capital, withdrawals  
+ Revenues  
- Expenses**
- Debit is commonly abbreviated Dr.
- Credit is commonly abbreviated Cr.

# Arrangement of the Accounting Equation

- The accounting equation can be rearranged to shift withdrawals and expenses to the left side.

$$\begin{aligned} \text{Assets} + \text{Withdrawals} + \text{Expenses} = \\ \text{Liabilities} + \text{Capital} + \text{Revenues} \end{aligned}$$

# Analyzing and Processing Transactions

## STEP 1

Analyze the transaction.

SALES INVOICE	
✓	✓
✓	✓
✓	✓
\$697.13	

## STEP 2

Apply the rules of double entry.



## STEP 3

Record the entry.



## STEP 4

Post the entry.

Cash	
Jan. 15	1,000

Art Supplies	
Jan. 6	1,800

Unearned Art Fees	
Jan. 15	1,000

## STEP 5

Prepare the trial balance.

Acct Name	Debit	Credit
Cash	1,720	
Art Supplies	1,800	
Office Supplies	800	
Prepaid Rent	800	
Notes Payable		1,200
Accts Payable		300
Stock		1,600
Capital		2,020
	5,120	5,120

# Steps in Analyzing and Processing Transactions

1. Analyze the transaction to determine its effect on assets, liabilities, and OE.
  - ✓ Supported by a source document.
2. Apply the rules of double entry.
  - ✓ Dr. increases an asset.
  - ✓ Cr. increases a liability.
  - ✓ Etc.

# Steps in Analyzing and Processing Transactions (continued)

## 3. Record the entry.

- Enter in chronological order in a journal.
- Enter the date/debit account/debit amount on one line.
- Enter the credit account/credit amount indented on the next line.

		<u>Dr.</u>	<u>Cr.</u>
June 1	Cash	100,000	
	Notes Payable		100,000

- This form is called *journal form* and is followed by an explanation.



# Steps in Analyzing and Processing Transactions (continued)

4. Post the entry.
  - Post the entry to the general ledger by transferring the date and amount to the proper account.
5. Prepare the trial balance to confirm the balance of the accounts.
  - Confirm that the accounts are still in balance after recording and posting transactions.



# Transaction Analysis Illustrated

# Joan Miller begins business.



<b>Jan. 1</b>	<b>Cash</b>	<u><b>Dr.</b></u>	<u><b>Cr.</b></u>
		<b>10,000</b>	
	<b>Joan Miller, Capital</b>		<b>10,000</b>

<b>Cash</b>		
<b>Jan. 1</b>	<b>10,000</b>	<b>•Transaction</b>
		<b>•Analysis</b>
<b>Joan Miller, Capital</b>		
	<b>Jan. 1</b>	<b>10,000</b>
		<b>•Rules</b>
		<b>•Entry</b>

Rents an office, pays \$800 rent in advance.



<b>Jan. 2</b>	<b>Prepaid Rent</b>	<u><b>Dr.</b></u> <b>800</b>	<u><b>Cr.</b></u> <b>800</b>
	<b>Cash</b>		

Cash	
<b>Jan. 1</b> <b>10,000</b>	<b>Jan 2.</b> <b>800</b>

Prepaid Rent	
<b>Jan. 2</b> <b>800</b>	

- **Transaction**
- **Analysis**
- **Rules**
- **Entry**

Purchases art equipment, \$4,200, with cash.

<b>Jan. 4</b>	<b>Art Equipment</b>	<u><b>Dr.</b></u>	<u><b>Cr.</b></u>
	<b>Cash</b>	<b>4,200</b>	<b>4,200</b>

**Cash**

<b>Jan. 1</b>	<b>10,000</b>	<b>Jan. 2</b>	<b>800</b>	<b>•Transaction</b>
		<b>4</b>	<b>4,200</b>	

**Art Equipment**

<b>Jan. 4</b>	<b>4,200</b>			<b>•Rules</b>
				<b>•Entry</b>

Purchases office equipment, \$3,000, pays \$1,500 in cash and agrees to pay the rest next month.

	<u>Dr.</u>	<u>Cr.</u>
<b>Jan. 5 Office Equipment</b>	<b>3,000</b>	
<b>Cash</b>		<b>1,500</b>
<b>Accounts Payable</b>		<b>1,500</b>

Cash			
<b>Jan. 1</b>	<b>10,000</b>	<b>Jan. 2</b>	<b>800</b>
		<b>4</b>	<b>4,200</b>
		<b>5</b>	<b>1,500</b>
	<b>Office Equipment</b>		
<b>Jan. 5</b>	<b>3,000</b>		
	<b>Accounts Payable</b>		
		<b>Jan. 5</b>	<b>1,500</b>

•Transaction

•Analysis

•Rules

•Entry

Purchases art supplies, \$1,800, and office supplies, \$800, on credit.

		<u>Dr.</u>	<u>Cr.</u>
<b>Jan. 6</b>	<b>Art Supplies</b>	<b>1,800</b>	
	<b>Office Supplies</b>	<b>800</b>	
	<b>Accounts Payable</b>		<b>2,600</b>

	<b>Art Supplies</b>		
<b>Jan. 6</b>	<b>1,800</b>		<b>•Transaction</b>
	<b>Office Supplies</b>		<b>•Analysis</b>
<b>Jan. 6</b>	<b>800</b>		<b>•Rules</b>
	<b>Accounts Payable</b>		<b>•Entry</b>
		<b>Jan. 5</b>	<b>1,500</b>
		<b>6</b>	<b>2,600</b>

Pays for a one-year insurance policy with cash.



<b>Jan. 8</b>	<b>Prepaid Insurance</b>	<u><b>Dr.</b></u> <b>480</b>	<u><b>Cr.</b></u> <b>480</b>
	<b>Cash</b>		

<b>Cash</b>				
<b>Jan. 1</b>	<b>10,000</b>	<b>Jan. 2</b>	<b>800</b>	<b>•Transaction</b>
		<b>4</b>	<b>4,200</b>	<b>•Analysis</b>
		<b>5</b>	<b>1,500</b>	
		<b>8</b>	<b>480</b>	<b>•Rules</b>
<b>Prepaid Insurance</b>				<b>•Entry</b>
<b>Jan. 8</b>	<b>480</b>			



Pays \$1,000 of amount owed to Taylor Supply Co.

<b>Jan. 9</b>	<b>Accounts Payable</b>	<b><u>Dr.</u></b>	<b><u>Cr.</u></b>
	<b>Cash</b>	<b>1,000</b>	<b>1,000</b>

<b>Cash</b>				
<b>Jan. 1</b>	<b>10,000</b>	<b>Jan. 2</b>	<b>800</b>	<b>•Transaction</b>
		<b>4</b>	<b>4,200</b>	
		<b>5</b>	<b>1,500</b>	<b>•Analysis</b>
		<b>8</b>	<b>480</b>	
		<b>9</b>	<b>1,000</b>	<b>•Rules</b>
<b>Accounts Payable</b>				
<b>Jan. 9</b>	<b>1,000</b>	<b>Jan. 5</b>	<b>1,500</b>	<b>•Entry</b>
		<b>6</b>	<b>2,600</b>	

Collects a fee of \$1,400 for placing advertisements.



		<u>Dr.</u>	<u>Cr.</u>	
Jan. 10	Cash	1,400		
	Advertising Fees Earned		1,400	
<hr/>				
Cash				
Jan. 1	10,000	Jan. 2	800	•Transaction
10	1,400	4	4,200	•Analysis
		5	1,500	
		8	480	•Rules
		9	1,000	
	Advertising Fees Earned			•Entry
<hr/>				
		Jan. 10	1,400	

Pays the secretary two weeks' wages, \$600.



<b>Jan. 12</b>	<b>Wages Expense</b>	<b><u>Dr.</u></b>	<b><u>Cr.</u></b>
	<b>Cash</b>	<b>600</b>	<b>600</b>

<b>Cash</b>				
<b>Jan. 1</b>	<b>10,000</b>	<b>Jan. 2</b>	<b>800</b>	<b>•Transaction</b>
<b>10</b>	<b>1,400</b>	<b>4</b>	<b>4,200</b>	<b>•Analysis</b>
		<b>5</b>	<b>1,500</b>	
		<b>8</b>	<b>480</b>	<b>•Rules</b>
		<b>9</b>	<b>1,000</b>	
		<b>12</b>	<b>600</b>	<b>•Entry</b>
<b>Wages Expense</b>				
<b>Jan. 12</b>	<b>600</b>			

Accepts \$1,000 for art work to be done for another agency.

		<u>Dr.</u>	<u>Cr.</u>	
<b>Jan. 15</b>	<b>Cash</b>	<b>1,000</b>		
	<b>Unearned Art Fees</b>		<b>1,000</b>	
<b>Cash</b>				
<b>Jan. 1</b>	<b>10,000</b>	<b>Jan. 2</b>	<b>800</b>	<b>•Transaction</b>
<b>10</b>	<b>1,400</b>	<b>4</b>	<b>4,200</b>	<b>•Analysis</b>
<b>15</b>	<b>1,000</b>	<b>5</b>	<b>1,500</b>	<b>•Rules</b>
		<b>8</b>	<b>480</b>	<b>•Entry</b>
		<b>9</b>	<b>1,000</b>	
		<b>12</b>	<b>600</b>	
<b>Unearned Art Fees</b>				
		<b>Jan. 15</b>	<b>1,000</b>	

Performs a service for \$2,800. Fee to be collected next month.

<b>Jan. 19</b>	<b>Accounts Receivable</b>	<b><u>Dr.</u></b> <b>2,800</b>	<b><u>Cr.</u></b> <b>2,800</b>
	<b>Advertising Fees Earned</b>		

**Accounts Receivable**

<b>Jan. 19</b>	<b>2,800</b>
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• **Transaction**

• **Analysis**

**Advertising Fees Earned**

	<b>Jan. 10</b>	<b>1,400</b>
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• **Rules**

	<b>19</b>	<b>2,800</b>
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• **Entry**

Pays the secretary two more weeks' wages,

\$600.      Dr.                  Cr.

Jan. 26 Wages Expense  
            Cash

600

600

**Cash**

				•Transaction
Jan. 1	10,000	Jan. 2	800	
10	1,400	4	4,200	•Analysis
15	1,000	5	1,500	
		8	480	•Rules
		9	1,000	
		12	600	•Entry
		26	600	

**Wages Expense**

Jan. 12	600
26	600

Receives and pays the utility bill,  
\$100.

		<u>Dr.</u>	<u>Cr.</u>	
<b>Jan. 29</b>	<b>Utilities Expense</b>	<b>100</b>		
	<b>Cash</b>		<b>100</b>	
<b>Cash</b>				
<b>Jan. 1</b>	<b>10,000</b>	<b>Jan. 2</b>	<b>800</b>	<b>•Transaction</b>
<b>10</b>	<b>1,400</b>	<b>4</b>	<b>4,200</b>	
<b>15</b>	<b>1,000</b>	<b>5</b>	<b>1,500</b>	<b>•Analysis</b>
		<b>8</b>	<b>480</b>	
		<b>9</b>	<b>1,000</b>	<b>•Rules</b>
		<b>12</b>	<b>600</b>	
		<b>26</b>	<b>600</b>	
		<b>29</b>	<b>100</b>	<b>•Entry</b>
<b>Utilities Expense</b>				
<b>Jan. 29</b>	<b>100</b>			

Receives (but does not pay)  
telephone bill, \$70.



		<u>Dr.</u>	<u>Cr.</u>
<b>Jan. 30</b>	<b>Telephone Expense</b>	<b>70</b>	
	<b>Accounts Payable</b>		<b>70</b>

**Telephone Expense**

<b>Jan. 30</b>	<b>70</b>
----------------	-----------

•Transaction

**Accounts Payable**

<b>Jan. 9</b>	<b>1,000</b>	<b>Jan. 5</b>	<b>1,500</b>
			<b>6</b>
			<b>2,600</b>
			<b>70</b>

•Analysis

•Rules

•Entry



Withdraws \$1,400 for personal expenses.

<b>Jan. 31</b>	<b>Withdrawals/Dividends</b>	<b><u>Dr.</u></b>	<b><u>Cr.</u></b>
		<b>1,400</b>	
	<b>Cash</b>		<b>1,400</b>

<b>Cash</b>				
<b>Jan. 1</b>	<b>10,000</b>	<b>Jan. 2</b>	<b>800</b>	<b>•Transaction</b>
<b>10</b>	<b>1,400</b>	<b>4</b>	<b>4,200</b>	
<b>15</b>	<b>1,000</b>	<b>5</b>	<b>1,500</b>	<b>•Analysis</b>
		<b>8</b>	<b>480</b>	
		<b>9</b>	<b>1,000</b>	<b>•Rules</b>
		<b>12</b>	<b>600</b>	
		<b>26</b>	<b>600</b>	
		<b>29</b>	<b>100</b>	<b>•Entry</b>
		<b>31</b>	<b>1,400</b>	
	<b>J.M., Withdrawals</b>			
<b>Jan. 31</b>	<b>1,400</b>			

# Discussion



**Q. Why is the expense and the liability for the telephone bill recognized at this point?**

**A. An expense has been incurred because telephone services have been used. The obligation to pay exists.**



# The Trial Balance

# The Trial Balance



- The total of debits and credits in the accounts must be equal.
  
- A trial balance is prepared periodically (usually on the last day of the month) to test this equality.
  
- Steps in preparing a trial balance:
  1. List each ledger account that has a balance, debit balances in the left column, credit balances in the right column.
  2. Add (foot) each column.
  3. Compare the totals of the two columns.

- An account may have a balance other than its normal balance.
  - An asset account may have a credit balance.
  - A liability account may have a debit balance.
- The trial balance proves whether or not the total of all debits recorded equals the total of all credits recorded.
- It does not prove that the transactions were analyzed correctly or recorded for the correct amounts or in the proper accounts.
- It cannot identify transactions that were completely omitted.

# If the Trial Balance does not Balance?

## Possible Reasons

1. A DEBIT WAS ENTERED AS A CREDIT, OR VICE VERSA.
2. THE BALANCE OF AN ACCOUNT WAS COMPUTED INCORRECTLY.
3. AN ERROR WAS MADE IN CARRYING THE ACCOUNT BALANCE TO THE TRIAL BALANCE.
4. THE TRIAL BALANCE WAS ADDED/FOOTED INCORRECTLY.

# Recording and Posting Transactions

- TRANSACTIONS ARE RECORDED IN THE GENERAL JOURNAL AND POSTED TO THE GENERAL LEDGER.

# Procedure for Recording a Journal Entry

## 1. Record the date

- For subsequent entries, only show date changes.

## 2. Write the accounts to be debited and credited, followed by an explanation.

- Use **exact** account names.
- Start debit accounts on the left.
- **Indent** credit accounts.
- Explanation should be brief, but sufficient.

Note: a transaction can have more than one debit or credit entry (a compound entry).



# Procedure for Recording a Journal Entry (continued)

3. Write the debit amounts in the debit column and the credit amounts in the credit column.
4. Nothing in the Post. Ref. Column (until you post to the general ledger).
5. Skip a line after each entry.

# The General Journal



- Also called “the book of original entry.”
- Journal entries are made in chronological order.
- A separate journal entry is made for each transaction (journalizing).
- Later, the debit and credit portions of the entry are transferred to the general ledger.

# Posting to the Ledger

- Posting – transferring information from the journal to the ledger.
  
- Performed on a daily basis, or less frequently if there are few transactions.
  1. Locate the debit account named in journal transaction.
  2. Enter date, and PR to show Journal page.
  3. Enter debit amount in Debit column.
  4. Calculate and enter balance.
  5. Enter the account number in PR column of Journal.
  6. Repeat 1-5 for credit side of journal entry.

<b>ABC Hospitality Services</b>		
<b>Trial Balance</b>		
<b>Dec. 31, 2009</b>		
	<b>Debit</b>	<b>Credit</b>
Cash	27050	
Accounts receivable	650	
Prepaid insurance	265	
Office supplies	950	
Office equipment	4000	
Accumulated depreciation, office equipment		200
Copier	3000	
Accumulated depreciation, copier		300
Accounts payable		955
Unearned revenue		2890
ABC, capital		50000
ABC, withdrawals	11250	
Revenue		16380
Salaries expense	18500	
Advertising expense	2360	
Rent expense	2700	
<b>TOTAL</b>	<b>70725</b>	<b>70725</b>



# The Adjustment Process

# The Adjustment Process



- Adjusting entries are used to apply accrual accounting to transactions that span more than one accounting period.
- Adjusting entries involve at least one balance sheet account and at least one income statement account.
- Adjusting entries never involve the Cash account.

# Four Types of Adjusting Entries



1. Costs have been recorded that must be allocated between two or more accounting periods.
2. Expenses have been incurred but are not yet recorded.
3. Unearned Revenues have been recorded that must be allocated between two or more accounting periods.
4. Revenues have been earned but not yet recorded.

# Deferrals

A *deferral* is the postponement of:

- The recognition of an expense already paid (Type 1 adjustment), or
- A revenue received in advance (Type 3 adjustment).



# Accruals

An *accrual* is the recognition of:

- A revenue (Type 4 adjustment) or
- An expense (Type 2 adjustment)

that has arisen but has not yet been recorded.

# Discussion



**Q. What do plant and equipment, office supplies, and prepaid insurance have in common?**

**A. They are all assets that must be allocated to expenses over time; this means they all require adjusting entries at the end of the accounting period.**

# Allocating Recorded Costs Between Two or More Accounting Periods

**Prepare typical adjusting entries.**

# Type 1: Allocating Deferred Expenses

## Prepaid Expenses: Rent Expense

		<u>Dr.</u>	<u>Cr.</u>
<b>Jan. 31</b>	<b>Rent Expense</b>	<b>400</b>	
	<b>Prepaid Rent</b>		<b>400</b>

Prepaid Rent			
Jan. 2	800	Jan. 31	400
Rent Expense			
Jan. 31	400		

# Type 1: Allocating Deferred Expenses

## Prepaid Expenses: Insurance Expense

	<u>Dr.</u>	<u>Cr.</u>
<b>Jan. 31 Insurance Expense</b>	<b>40</b>	
<b>Prepaid Insurance</b>		<b>40</b>

Prepaid Insurance			
Jan. 8	480	Jan. 31	40
Insurance Expense			
Jan. 31	40		

# Type 1: Allocating Deferred Expenses

## Prepaid Expenses: Art Supplies Expense

		<u>Dr.</u>	<u>Cr.</u>
<b>Jan. 31</b>	<b>Art Supplies Expense</b>	<b>500</b>	
	<b>Art Supplies</b>		<b>500</b>

Art Supplies	
Jan. 6	1,800
Jan. 31	500

Art Supplies Expense	
Jan. 31	500

# Adjustment for Prepaid (Deferred) Expenses

## BALANCE SHEET

Asset

1. Recorded costs are allocated between two or more accounting periods

Asset Account

Expense Account

Adjusting  
Entry  
Credit

Adjusting  
Entry  
Debit

Expense

Liability

2. Expenses are incurred but not yet recorded

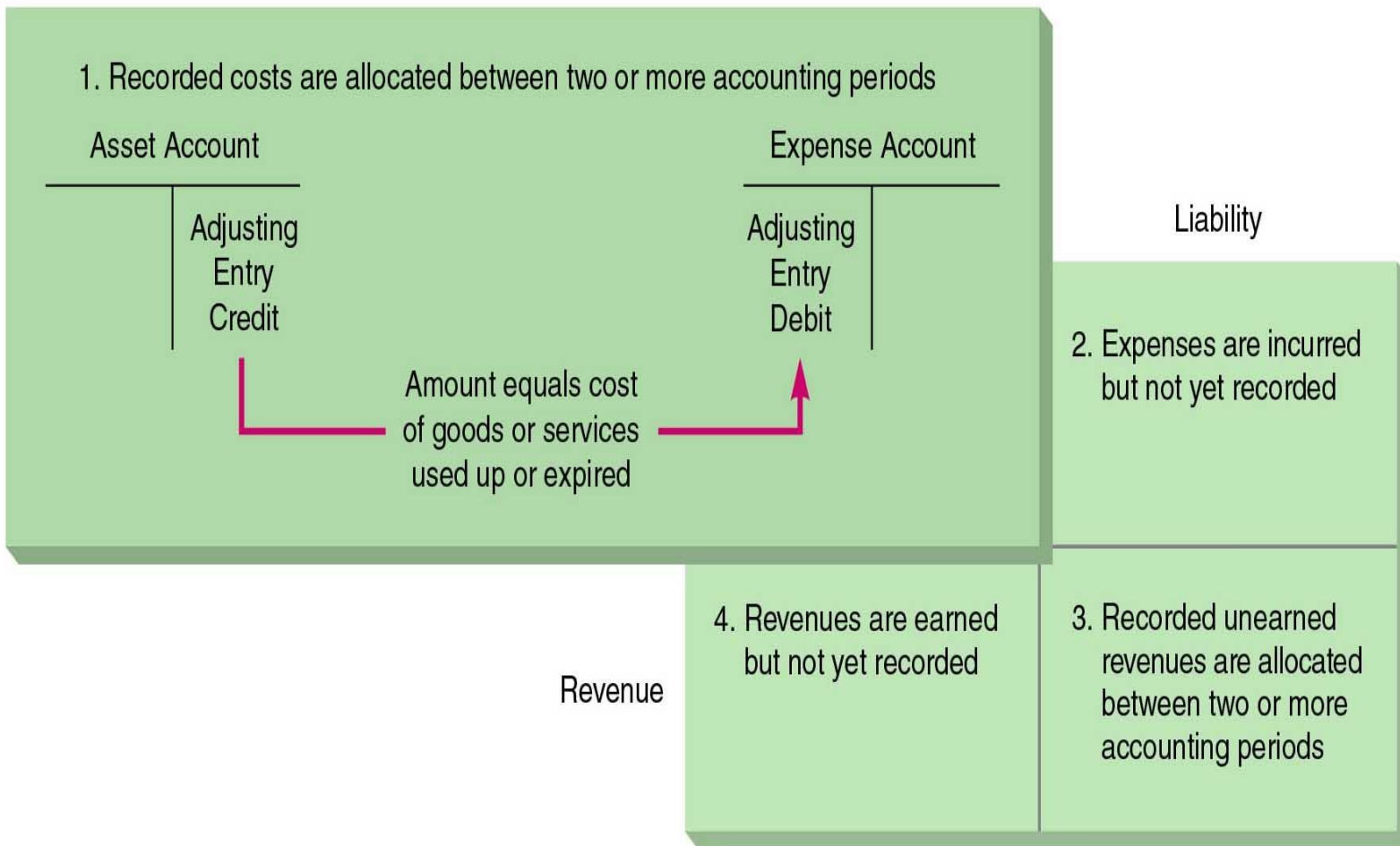
Amount equals cost of goods or services used up or expired

4. Revenues are earned but not yet recorded

3. Recorded unearned revenues are allocated between two or more accounting periods

Revenue

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# Type 1: Allocating Deferred Expenses

## Prepaid Expenses: Office Supplies

		<u>Dr.</u>	<u>Cr.</u>
<b>Jan. 31</b>	<b>Office Supplies Expense</b>	<b>200</b>	
	<b>Office Supplies</b>		<b>200</b>

Office Supplies			
Jan. 6	800	Jan. 31	200
Office Supplies Expense			
Jan. 31	200		



# Type 1: Allocating Deferred Expenses

## Depreciation of PP&E: Art and Office Equipment

	<u>Dr.</u>	<u>Cr.</u>
<b>Jan. 31 Depreciation Expense, PC Eqpt.</b>	<b>70</b>	
<b>Accumulated Depreciation, PC Eqpt.</b>		<b>70</b>
<b>Jan. 31 Depreciation Expense, Office Eqpt.</b>	<b>50</b>	
<b>Accumulated Depreciation, Office Eqpt.</b>		<b>50</b>

<b>Accumulated Depreciation, PC Equipment</b>		<b>Accumulated Depreciation, Office Equipment</b>	
<b>Jan. 31</b>	<b>70</b>	<b>Jan. 31</b>	<b>50</b>
<b>Depreciation Expense, PC Equipment</b>		<b>Depreciation Expense, Office Equipment</b>	
<b>Jan. 31</b>	<b>70</b>	<b>Jan. 31</b>	<b>50</b>

# Type 1: Allocating Deferred Expenses

## Depreciation of PP&E: Office Equipment

	<u>Dr.</u>	<u>Cr.</u>
<b>Jan. 31 Depreciation Expense, Office Equipment</b>	<b>50</b>	
<b>Accumulated Depreciation, Office Equipment</b>		<b>50</b>

### Accumulated Deprn, Office Equipment

---

Jan. 31	50
---------	----

### Depreciation Expense, Office Equipment

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Jan. 31	50
---------	----

# Adjustment for Depreciation

## BALANCE SHEET

Asset

1. Recorded costs are allocated between two or more accounting periods

CONTRA-ASSET ACCOUNT

Accumulated Depreciation

Adjusting  
Entry  
Credit

EXPENSE ACCOUNT

Depreciation Expense

Adjusting  
Entry  
Debit

Amount equals cost  
of asset allocated  
to accounting period

Liability

2. Expenses are incurred  
but not yet recorded

4. Revenues are earned  
but not yet recorded

3. Recorded unearned  
revenues are allocated  
between two or more  
accounting periods

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Expense

Revenue

# Accumulated Depreciation – A Contra Account

- Contra Accounts: A separate account paired with a related account.
- The Contra Account balance is deducted from the related account. The result is known as the *Book Value* or *Carrying Value*.

# Accumulated Depreciation – A Contra Account

- Accumulated depreciation is a contra account used to
  - Recognize that depreciation is an estimate.
  - Show the original cost of the asset, how much of that cost has been allocated as expense, the balance left to be depreciated.

# Type 2: Recognizing Unrecorded Expenses

## Accrued Expenses: Accrued Wages

	<u>Dr.</u>	<u>Cr.</u>
<b>Jan. 31</b> Wages Expense	<b>180</b>	
Wages Payable (Accrued)		<b>180</b>

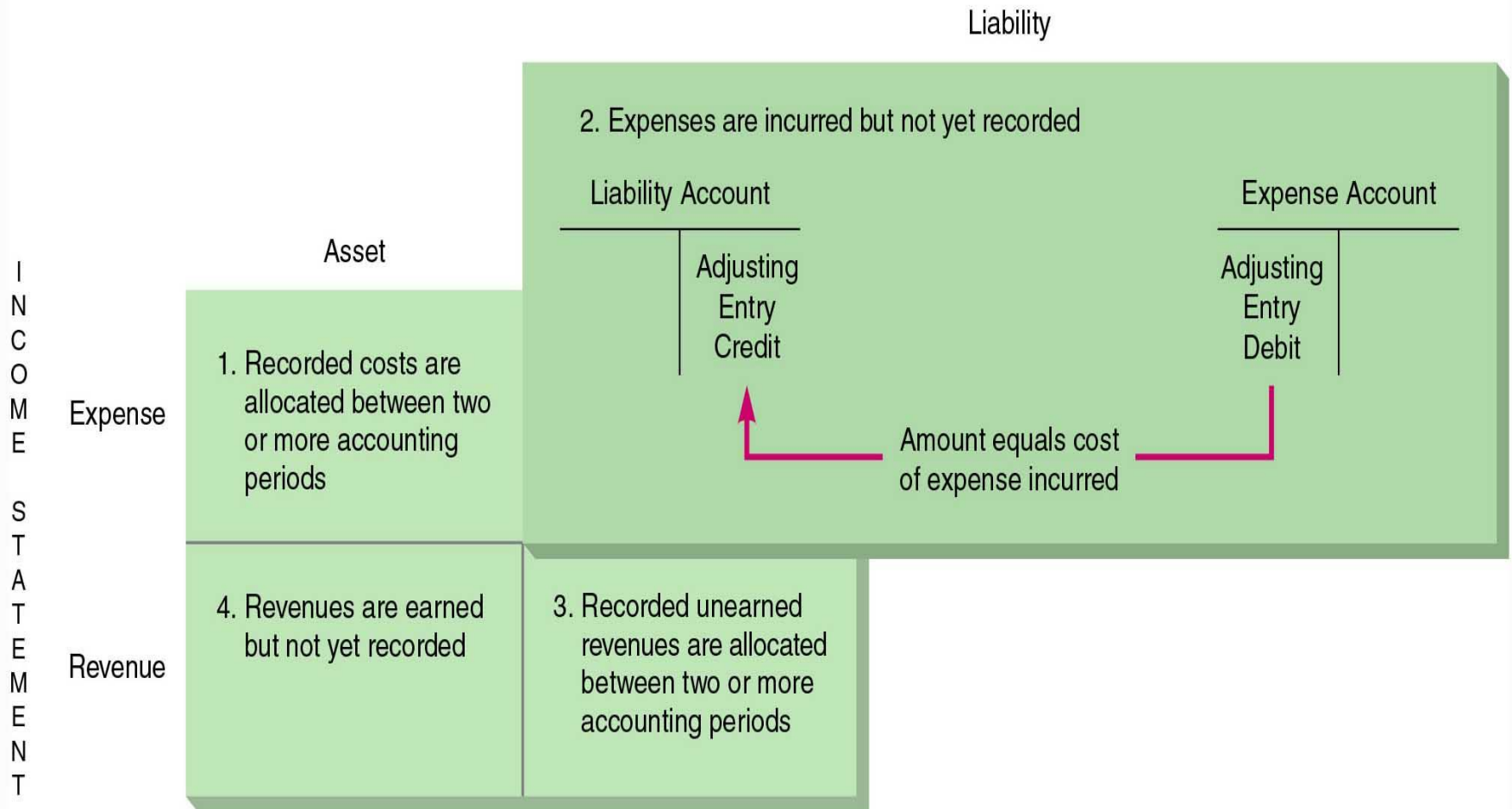
Wages Payable/Accrued	
	Jan. 31      180

Wages Expense	
Jan. 12	600
Jan. 26	600
Jan. 31	180

# Adjustment for Unrecorded (Accrued) Expenses

## BALANCE SHEET



# Type 3: Allocating Deferred Revenues

## Deferred Revenues: Unearned Revenue

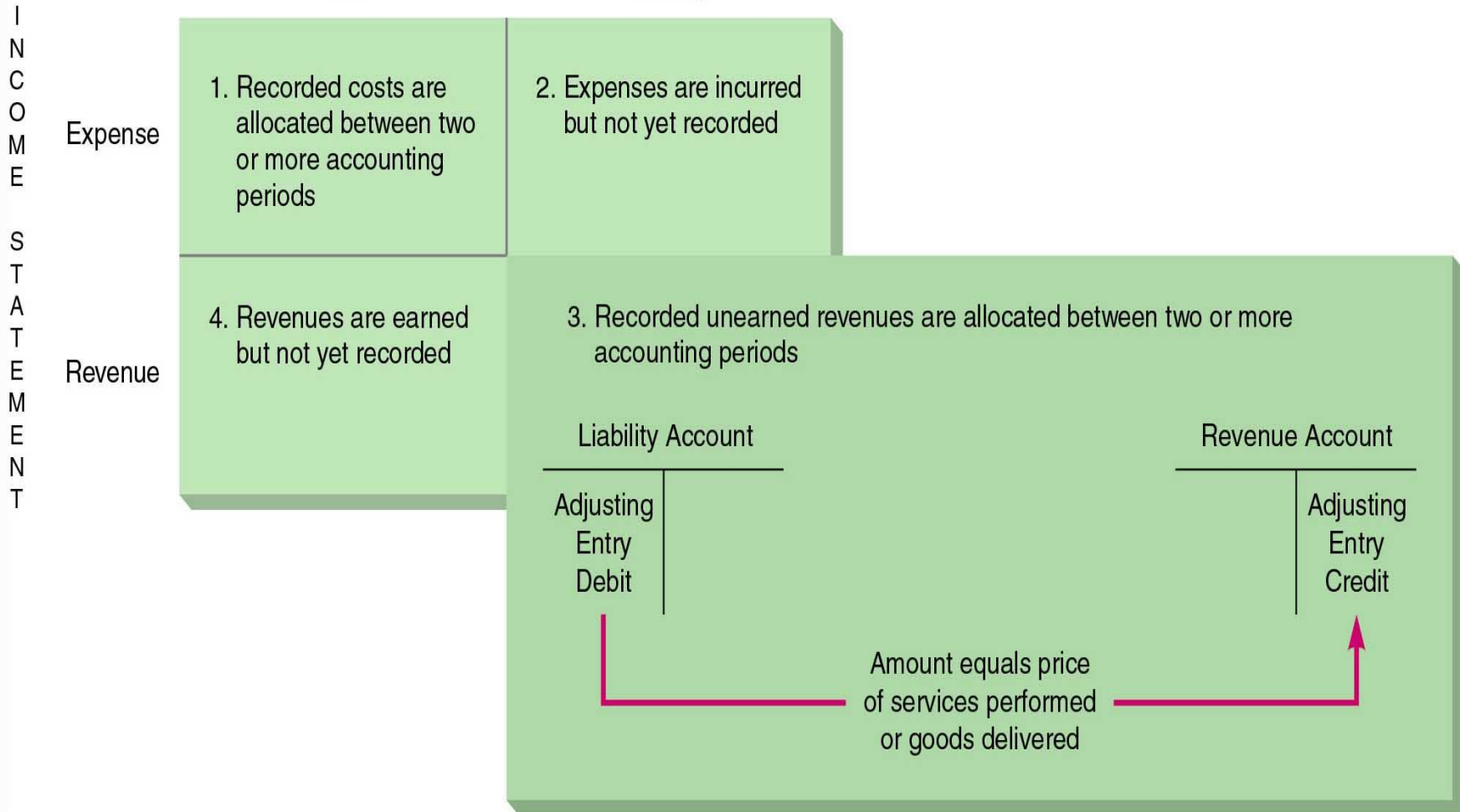
	<u>Dr.</u>	<u>Cr.</u>
<b>Jan. 31 Unearned Revenue</b>	<b>400</b>	
<b>Revenue</b>		<b>400</b>

Unearned Revenue			
Jan. 31	400	Jan. 15	1,000
Revenue			
		Jan. 31	400



# Adjustment for Unearned (Deferred) Revenues

## BALANCE SHEET



# Type 4: Recognizing Unrecorded

## Revenues

### Accrued Revenues

	<u>Dr.</u>	<u>Cr.</u>
<b>Jan. 31</b>	<b>200</b>	
<b>Accounts Receivable</b>		
<b>Revenues</b>		<b>200</b>

Accounts Receivable	
<b>Jan. 31</b>	<b>200</b>

Revenues	
<b>Jan. 12</b>	<b>600</b>
<b>Jan. 26</b>	<b>600</b>
<b>Jan. 31</b>	<b>200</b>

# Adjustment for Unrecorded (Accrued) Revenues

## BALANCE SHEET

Asset

Liability

Expense

1. Recorded costs are allocated between two or more accounting periods

2. Expenses are incurred but not yet recorded

4. Revenues are earned but not yet recorded

3. Recorded unearned revenues are allocated between two or more accounting periods

ASSET ACCOUNT

REVENUE ACCOUNT

Receivable

Revenue

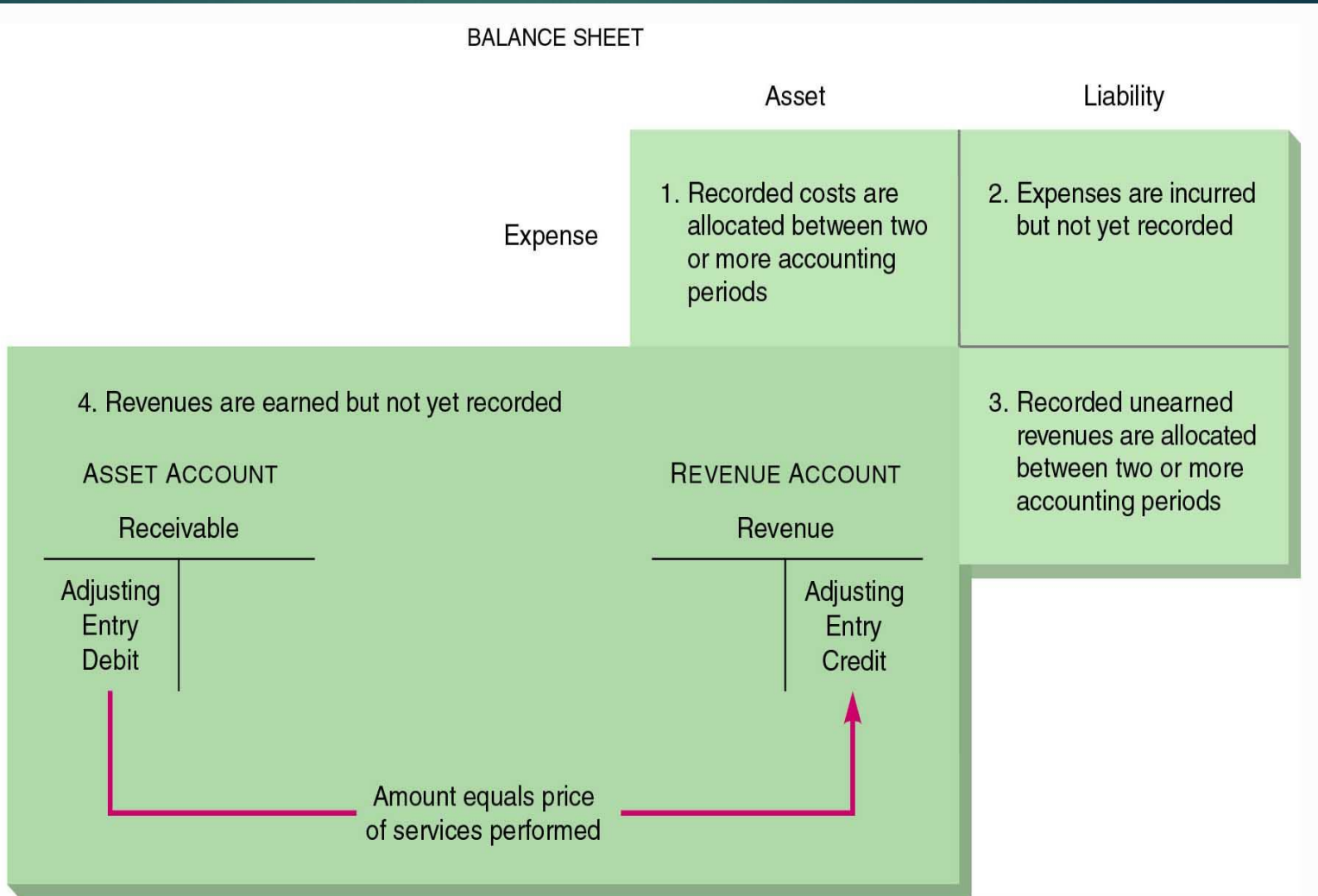
Adjusting  
Entry  
Debit

Adjusting  
Entry  
Credit

Revenue

Amount equals price  
of services performed

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<b>ABC Hospitality Services</b>		
<b>Adjusted Trial Balance</b>		
<b>Dec. 31, 2009</b>		
	<b>Debit</b>	<b>Credit</b>
Cash	27050	
Accounts receivable	650	
Prepaid insurance	115	
Office supplies	250	
Office equipment	4000	
Accumulated depreciation, office equipment		400
Copier	3000	
Accumulated depreciation, copier		450
Accounts payable		1205
Unearned revenue		1140
ABC, capital		50000
ABC, withdrawals	11250	
Revenue		18130
Salaries expense	18500	
Advertising expense	2360	
Rent expense	2700	
Telephone expense	250	
Office supplies expense	700	
Insurance expense	150	
Depreciation expense-office equipment	200	
Depreciation expense-copier	150	
<b>TOTAL</b>	<b>71325</b>	<b>71325</b>

# Discussion



Q. Where does unearned revenue appear on the balance sheet?

A. Unearned revenue appears as a liability on the balance sheet.



# STATEMENT OF CASH FLOWS (SCF)

# STATEMENT OF CASH FLOWS (SCF)

The B/S & the P&L statements cannot answer cash related questions regarding cash inflows & outflows.

Purpose of the SCF:

- Report & identify the effects of cash receipts & disbursements regarding three areas of business activities:

-Operations

-Investing

-Financing

# STATEMENT OF CASH FLOWS (SCF)

It's a foundation to predict future cash flows essential for the development of the operating budgets related to:

- Purchase of capital needs
- Repayment of short-term debt
- Repayment of other short-term assets



# STATEMENT OF CASH FLOWS (SCF)

- SCF can also serve as a basis for the evaluation of a firm's cash management
- Methods of determining cash flows
  - Direct
  - Indirect (The easiest & most commonly used in hospitality operations)
- The SCF begins with the reported actual Net Income or Loss that will be converted from an accrual to a cash basis
  - By evaluating all B/S accounts

# STATEMENT OF CASH FLOWS (SCF)

## SEGMENTATION OF CASH FLOWS ANALYSIS

### 1. Operating Activities

- Includes changes in: depreciation & amortisation, all current assets (excluding only marketable securities-short-term investments), and all current liabilities

#### Produce revenue

- e.g. exchange of goods & services create sales revenue inflows for cash or on credit
- e.g. credit card & accounts receivable create revenue inflows on credit
- e.g. inventory for resale & prepaid expenses are created & consumed to support revenue generating activities

# STATEMENT OF CASH FLOWS (SCF)

## Operating Activities (cont.)

The generation of sales revenues  
creates expense outflows

- e.g. Accounts payable when paid reflect expense outflows
- e.g. payments current liabilities (inventory, employee costs, insurance costs, interest, taxes, etc.) reflect cash outflows

# STATEMENT OF CASH FLOWS (SCF)

## 2. Investing Activities

- Includes changes in: all fixed assets, marketable securities (S-T investments), other assets
- e.g. sale of a long-term asset creates cash inflows
- e.g. purchase of a long-term asset creates cash outflows

# STATEMENT OF CASH FLOWS (SCF)

## 3. Financing Activities

- Includes changes in L-T liabilities, equity capital and dividends paid that year
- e.g. in a partnership or proprietorship investment or withdrawal of equity capital & operating returns of income affect financing activities
- e.g. in a corporation financing activities are affected by the issuance of capital stock (cash inflow)
- e.g. the assumption of long-term debt creates cash inflow & repayment of it cash outflow

# STATEMENT OF CASH FLOWS (SCF)

## NEEDED STATEMENTS FOR THE SCF

- ▶ P&L for the current period
- ▶ B/S for the current period
- ▶ Statement of Retained Earnings for the current period
- ▶ Prior period's B/S & Statement of Retained Earnings

<i>Account</i>	<i>Action</i>
Current Asset increase	Increase is deducted from Net Income
Current Asset decrease	Decrease is added to Net Income
Current liability increase	Increase is added to Net Income
Current liability decrease	Decrease is deducted from Net Income
Long-term liability increase	Increase is added to Net Income
Long-term liability decrease	Decrease is deducted from Net Income
Depreciation (non-cash item)	Increase is added to Net Income
Amortisation (non-cash item)	Increase is added to Net Income
Fixed & other assets increase	Increase is deducted from Net Income
Fixed & other assets decrease	Decrease is added to Net Income
Capital increase	Increase is added to Net Income
Capital decrease	Decrease is deducted from Net Income
Long-term asset disposal (gain) (non-cash item)	Gain is deducted from Net Income
Long-term asset disposal (loss) (non-cash item)	Loss is added to Net Income
Dividends paid	Is deducted from Net Income

**STATEMENT OF CASH FLOWS 2010**

<b>Net Income from Operations(accrual basis)</b>		<b>94600</b>
<b>adjustments to reconcile Net Income to net cash flow from operating activities</b>		
Depreciation expense	54900	
credit card receivables(increased)	-340	
accounts receivables(increased)	-400	
inventory(decreased)	520	
prepaid expenses(decreased)	150	
accounts payable(decreased)	-2350	
accrued payroll payable(decreased)	-600	
taxes payable(decreased)	-900	
current mortgage payable(decreased)	-1000	
<b>Net cash flow adjustment</b>		<b>49980</b>
<b>Net cash flow from operating activities</b>		<b>144580</b>
<b>Cash flow adjustments, investing activities</b>		
Building(increased)	-120990	
Equipment(increased)	-131350	
Long-term investment(decreased)	140000	
<b>Net cash flow from investing activities</b>		<b>-112340</b>
<b>Cash flow adjustments, financing activities</b>		
Reduction of long-term mortgage	-11900	
Cash dividends paid	-50000	
Capital stock (increase)	30000	
<b>Net cash flow from financing activities</b>		<b>-31900</b>
<b>Net increase in cash from 2009 to 2010</b>		<b>340</b>
<b>Cash balance, Jan. 1, 2010</b>		<b>5670</b>
<b>Cash balance, Dec. 31, 2010</b>		<b>6010</b>



# Ratio Analysis



# Ratio Analysis

- Ratios are guides or shortcuts that are useful in:
  - Evaluating a company's financial position and operations.
  - Making comparisons with results in previous years or with other companies.
- The primary purpose of ratios is to point out areas needing further investigation.

# Evaluating Liquidity

- Liquidity is a company's ability to pay bills when they are due and to meet unexpected needs for cash.
- All ratios that relate to liquidity involve working capital or some part of it.
  - Current ratio: measures short-term debt-paying ability.
  - Quick ratio: measures short-term debt-paying ability.
  - Receivable turnover: measures relative size of receivables and effectiveness of credit policies.
  - Average days' sales uncollected: measures average days to collect receivables.
  - Inventory turnover: measures relative size of inventory.
  - Average days' inventory on hand: measures average days to sell inventory.
  - Average days' payable: measures average days to pay payables.

# Liquidity Ratios

$$\text{Current Ratio} = \frac{\text{Current Assets}}{\text{Current Liabilities}}$$

$$\text{Quick Ratio} = \frac{\text{Cash} + \text{Marketable Securities} + \text{Receivables}}{\text{Current Liabilities}}$$

$$\text{Receivable Turnover} = \frac{\text{Net Sales}}{\text{Average Accounts Receivable}}$$

$$\text{Inventory Turnover} = \frac{\text{Cost of Goods Sold}}{\text{Average Inventory}}$$

# Liquidity

$$\text{Average Day's Inventory on hand} = \frac{\text{Days in Year}}{\text{Inventory Turnover}}$$

$$\text{Payable Turnover} = \frac{\text{Cost of Goods Sold +/- Change in Inventory}}{\text{Average Accounts Payable}}$$

$$\text{Average Day's Payable} = \frac{\text{Days in Year}}{\text{Payables Turnover}}$$

# Evaluating Profitability

- Profitability reflects a company's ability to earn a satisfactory income.
- A company's profitability is closely linked to its liquidity because earnings ultimately produce cash flow.
- Profitability ratios include:
  - Profit margin: measures net income produced by each sales dollar.
  - Asset turnover: measures how efficiently assets produce sales.
  - Return on assets: measures overall earning power.
  - Return on equity: measures profitability of stockholder investments.

# Profitability

$$\text{Profit Margin} = \frac{\text{Net Income}}{\text{Net Sales}}$$

$$\text{Asset Turnover} = \frac{\text{Net Sales}}{\text{Average Total Assets}}$$

$$\text{Return on Assets} = \frac{\text{Net Income}}{\text{Average Total Assets}}$$

$$\text{Return on Equity} = \frac{\text{Net Income}}{\text{Average Stockholders' Equity}}$$

# Evaluating Long-Term Solvency

- Long-term solvency has to do with a company's ability to survive for many years. The aim of long-term solvency analysis is to detect early signs that a company is headed for financial difficulty.
- Early signs that a company is on the road to bankruptcy include:
  - Declining profitability and liquidity ratios.
  - Unfavorable debt to equity ratio.
  - Unfavorable interest coverage ratio.



# Long-Term Solvency

$$\text{Debt to Equity Ratio} = \frac{\text{Total Liabilities}}{\text{Stockholders' Equity}}$$

- Measures capital structure and leverage.
- Failure to honor debt can result in bankruptcy, so debt is risky.
- BUT debt provides flexible financing:
  - It can be temporary.
  - Interest is tax deductible.
  - It leverages stockholders' investments if the company earns a return on assets greater than the cost of interest.

# Long-Term Solvency

(continued...)

Interest Coverage Ratio =

$$\frac{\text{Income Before Income Taxes} + \text{Interest Expense}}{\text{Interest Expense}}$$

- Measures creditors' protection from default on interest payments.

# Evaluating Cash Flow Adequacy

- Because cash flows are needed to pay debts when they are due, cash flow measures are closely related to the objectives of liquidity and long-term solvency.
- Net cash flows from operating activities.
  - Cash flow yield: measures overall operating liability to generate cash flows in relation to net income.
  - Cash flows to sales: measures ability of sales to generate cash.
  - Cash flows to assets: measures ability of assets to generate cash.
  - Free cash flow: measures cash generated after providing for commitments.

# Cash Flow Adequacy

Cash Flow Yield =

$$\frac{\text{Net Cash Flows from Operating Activities}}{\text{Net Income}}$$

Cash Flows to Sales =

$$\frac{\text{Net Cash Flows from Operating Activities}}{\text{Net Sales}}$$

Cash Flows to Assets =

$$\frac{\text{Net Cash Flows from Operating Activities}}{\text{Average Total Assets}}$$

Free Cash Flow = N.C.F. from O.A. – Dividends – Net Capital Expenditures